

# 100 DAYS OF DISRUPTION

Trump's impact on global innovation

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# AGENDA

**01** | Introduction and key themes

**02** | Sector-specific impacts

**03** | Outlook



# TRUMP ACCELERATES DEGLOBALIZATION AND REGIONALIZATION



**Tariffs**  
HOUSTON EXPRESS  
HAMBURG



**EU antagonism**



# NEAR-TERM ECONOMIC UNCERTAINTY AND VOLATILITY DAMPENS INVESTMENT



**Economic policy**



**IRA funding**

# SHIFT TO CORE MARKETS AND DRIVERS AWAY FROM SUSTAINABILITY



**Regulations and lawsuits**



**Shareholder pressure**



“ ”

**“Tariffs are coming in the next couple months — broad based, universal tariffs,” said one person familiar with discussions...**

**Politico reporting, January 24**



# AGENDA

01 | Introduction

02 | **Sector-specific impacts**

03 | Outlook



# ENERGY: NEAR-TERM OUTLOOK

## Don't overcorrect and abandon strategies, do adjust tactics

### Oil and Gas

- Deploy carbon capture, using data centers as a starting point
- Procure low-carbon electricity

### Utilities

- Build solutions for commercial and industrial on-site power
- Deploy solutions to enhance grid flexibility



# ENERGY: LONG-TERM OUTLOOK

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**Demand for electrons will continue to grow, so position around that**

Oil and Gas

- Build expertise in electrochemistry and consider investing in next-gen hydrogen startups

Utilities

- Congestion issues will likely persist; consider piloting high temperature superconductors or solid-state transformers





# INDUSTRIALS: NEAR-TERM OUTLOOK

## Few bright spots in supply chain shifts

- Assess supply risk and criticality with Lux's Raw Materials Criticality Framework
- Waste valorization and circularity are near-term bets for critical minerals
- Leverage generative AI for both automation and upskilling in new facilities





# INDUSTRIALS: LONG-TERM OUTLOOK

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## **New production platforms will be necessary.**

- Advance long-term decarbonization projects while markets are turbulent
- Design new factories to be modular, flexible, even uproot-able to hedge location risk





# CHEMICALS: NEAR-TERM OUTLOOK

## Reroute downstream operations and R&D now

- Core chemicals/polymers exempt from tariffs — reroute downstream, prioritize regional diversity
- Focus on lean, regionally diverse R&D as U.S. innovation gap expected due to federal cuts
- Emphasize biotech-friendly APAC markets but watch for shifts in the U.S. as there are still mixed signals regarding biomanufacturing



# CHEMICALS: LONG-TERM OUTLOOK

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## Align long-term innovation with and without Trump

- Expect regulatory rebound post-Trump as global phase out of materials of concern (e.g., PFAS) persist
- Prepare for CCU in the long term as Trump endorses carbon capture and sequestration
- Jump on future opportunities for AI-supported materials discovery with potential incentives





# CPG: NEAR-TERM OUTLOOK

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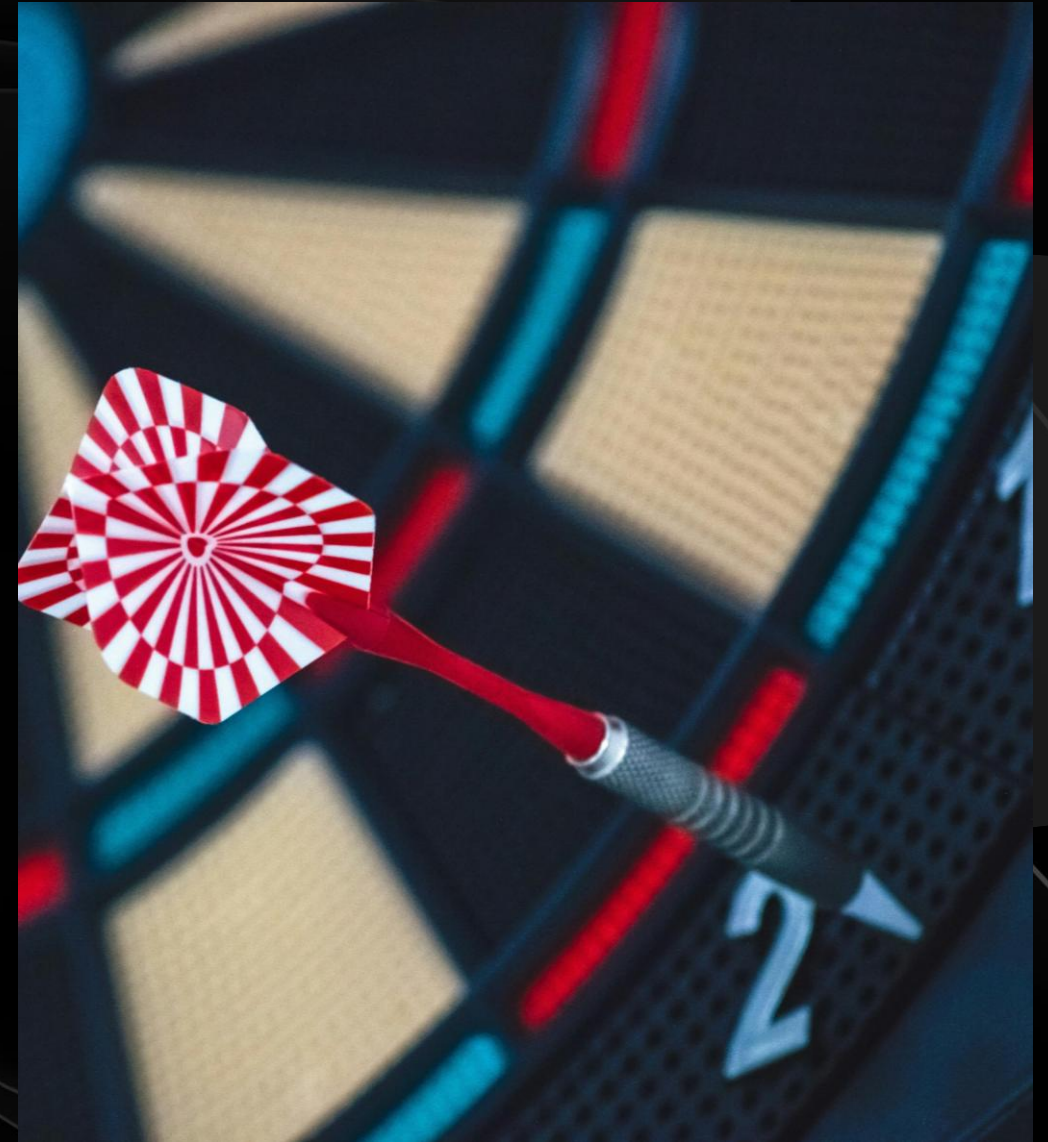
## U.S. narrows its scope

### Agriculture

- USDA reduces innovation and conservation projects
- Immigrant workforce's future is at war with trust

### Health

- HHS-targeted agenda jeopardizes supply chains
- Identify talent from RIF plans



# CPG: LONG-TERM OUTLOOK

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## U.S. exits offer opportunities, but do not limit risk

### Agriculture

- Subsidies prioritized over resilience

### Health

- Beware of proposed chronic health impact timelines
- Health restructuring attracts industry investment





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# INNOVATION TEAMS NEED TO PREPARE FOR REGIONALIZATION

Bring long-term innovation to regional offices, not just customer-facing innovation.

Develop alternative technology platforms for different regional needs.





# DEVELOP STRATEGIES TO INNOVATE IN A RECESSION

Build relationships and networks to make up for the loss of government funding, including incubators and consortia.

Identify and execute on strategies to innovate cheaper and more quickly — from working with founders to improving innovation value capture.



# KEY TAKEAWAYS

1

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## **Adjust tactics, not strategy.**

The longest-term strategic drivers — electrification and decarbonization — remain in place. Innovators calibrate for near-term impacts instead of taking high-risk, high-reward bets.

2

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## **Capital-light innovation will be key.**

Now is a bad time to make big capex bets. Pursue projects with low upfront costs and/or that can be unwound easily.

3

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## **Position innovation teams as a response to uncertainty.**

Leaders need to demonstrate that innovation teams are critical in responding to disruptions, shortages, and changes in priorities.





# THANK YOU

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The “Lux Take” is trusted by innovation leaders around the world, many of whom seek our advice directly before placing a bet on a startup or partner — our clients rely on Lux insights to make decisions that generate fantastic business outcomes. We pride ourselves on taking a rigorous, scientific approach to avoid the hype and generate unique perspectives and insights that innovation leaders can’t live without.



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