

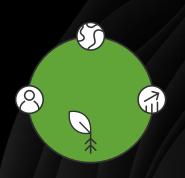
THE NEXT ERA OF CHEMICALS INNOVATION



Yuan-Sheng YuSenior Director, Research

DIALING BACK SUSTAINABILITY GOALS

The Lux Sustainable Organization Transition Model



RESISTING

3%



REALIZING

20%



REACTING

48%



REINVENTING

25%

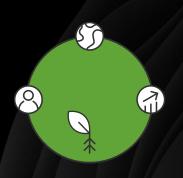


REAPING

4%

DIALING BACK SUSTAINABILITY GOALS

The Lux Sustainable Organization Transition Model



RESISTING

3%



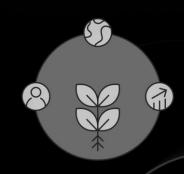
REALIZING

20%



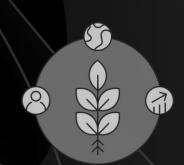
REACTING

48%



REINVENTING

25%



REAPING

4%



Getting to the core of the most critical innovation priorities

AGENDA

O1 Unbiased, customer-centric methodology

02 Lux Client Priorities for Chemicals Innovation Leaders

O3 Capitalizing on the next era of chemicals innovation

UNBIASED, CUSTOMER-CENTRIC

80

annual reports from the world's largest chemical companies

8,500+

Innovation questions asked

~1,000

Innovation initiatives

Lux's proprietary data

NLP topic modeling, synthesizing distinct topics and themes

30+
interviews

5 new priorities

grounded in data and aligned with innovation needs

74 technologies

of strategic innovation interest

CHEMICALS LUX CLIENT PRIORITIES



Defossilization of Raw Materials



Uncovering New Market
Opportunities



Decarbonization of Operations



Harmless Chemicals

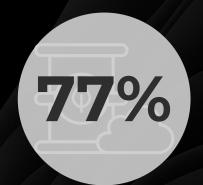


Future Materials



Policy and Regulations

CHEMICALS LUX CLIENT PRIORITIES



Defossilization of Raw Materials



Uncovering New Market
Opportunities



Decarbonization of Operations



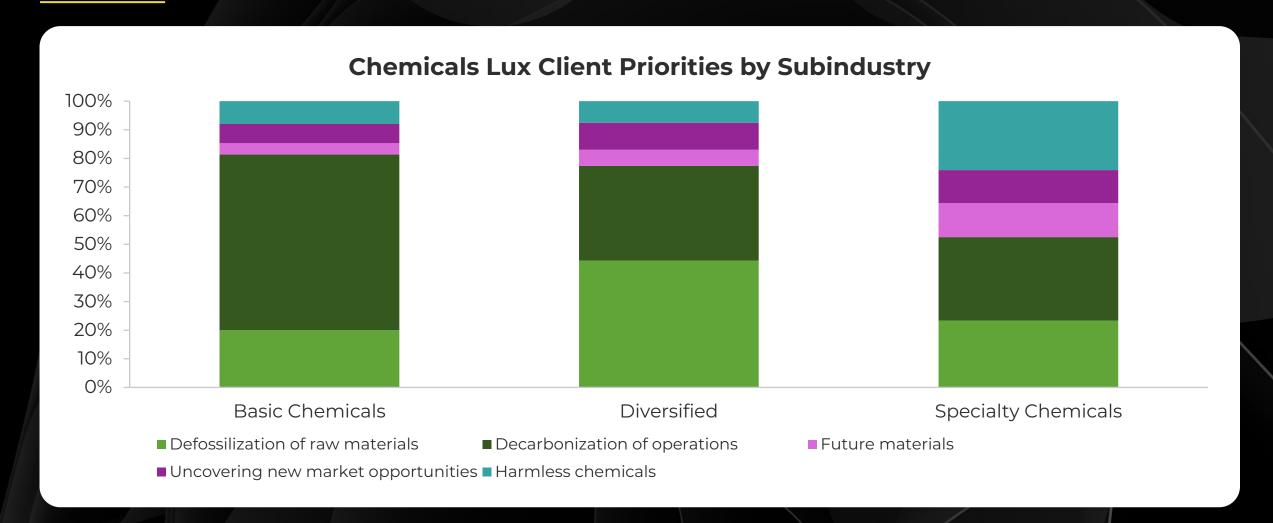
Harmless Chemicals



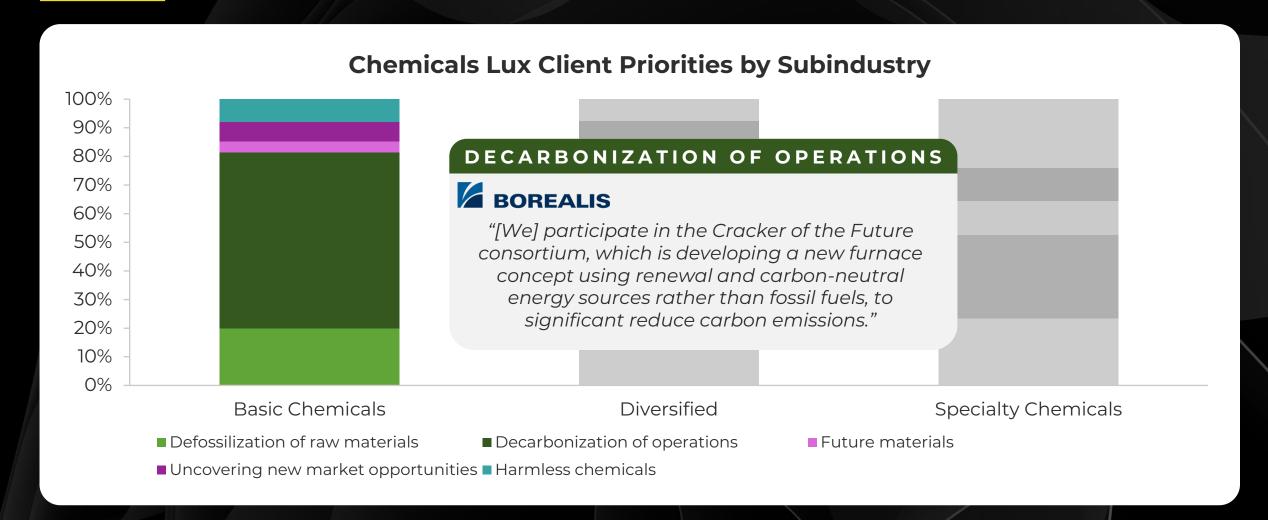
Future Materials

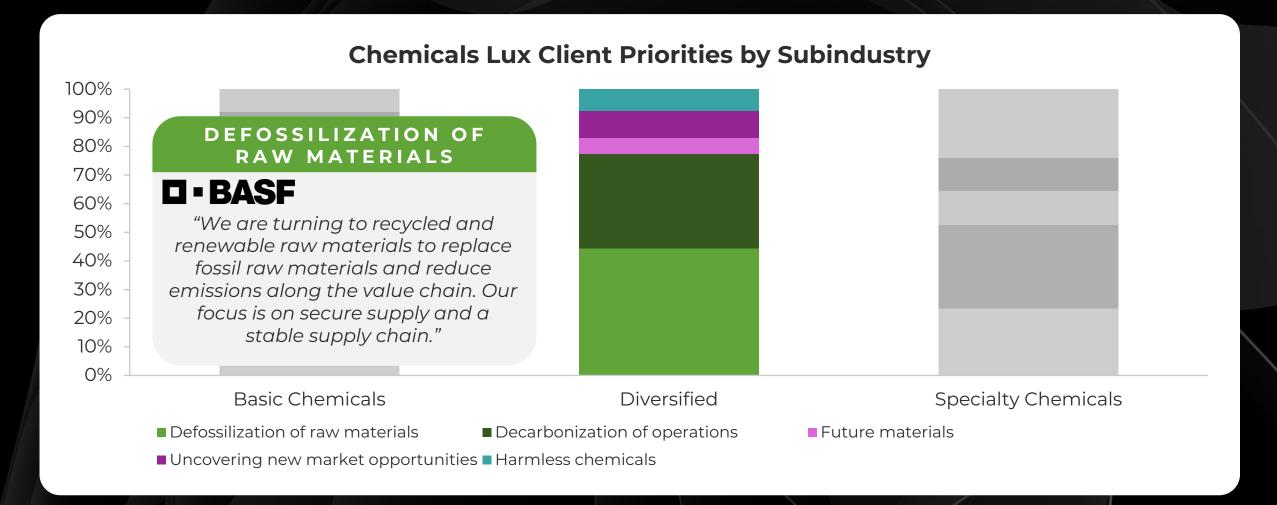


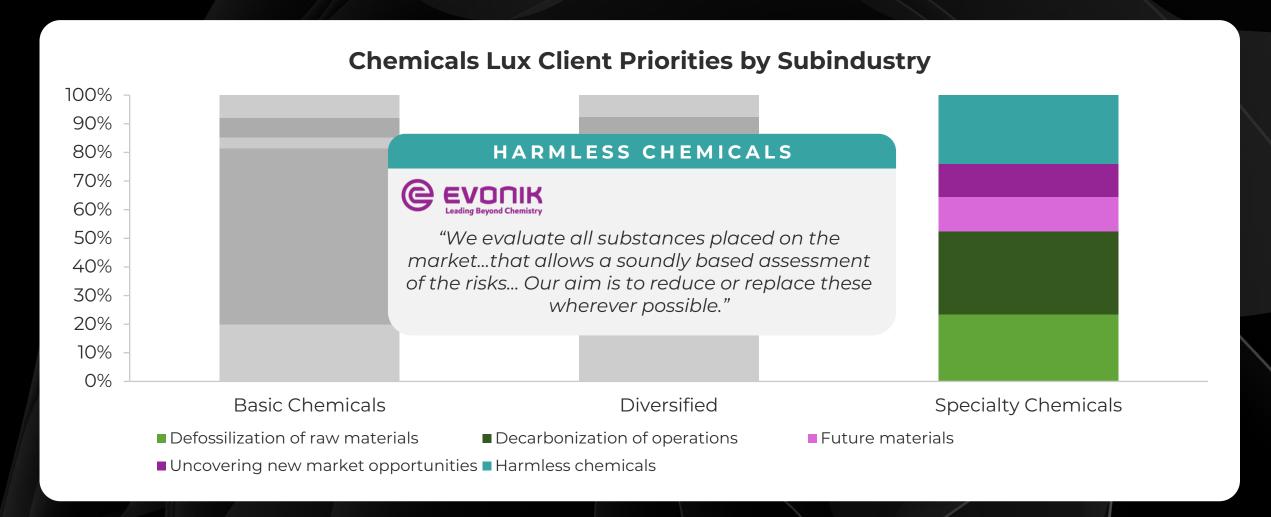
Policy and Regulations



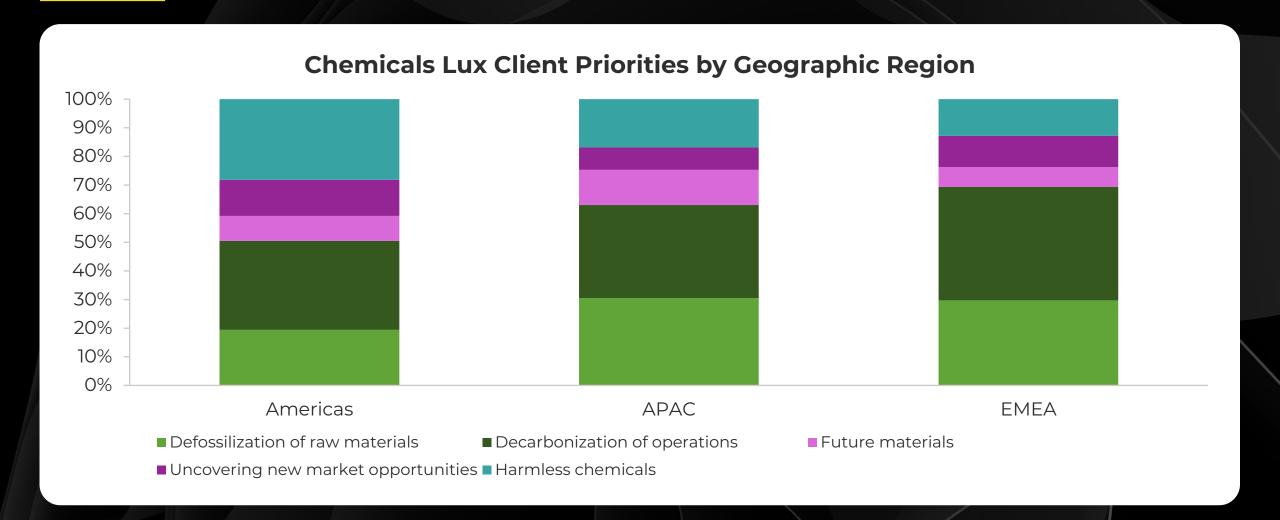




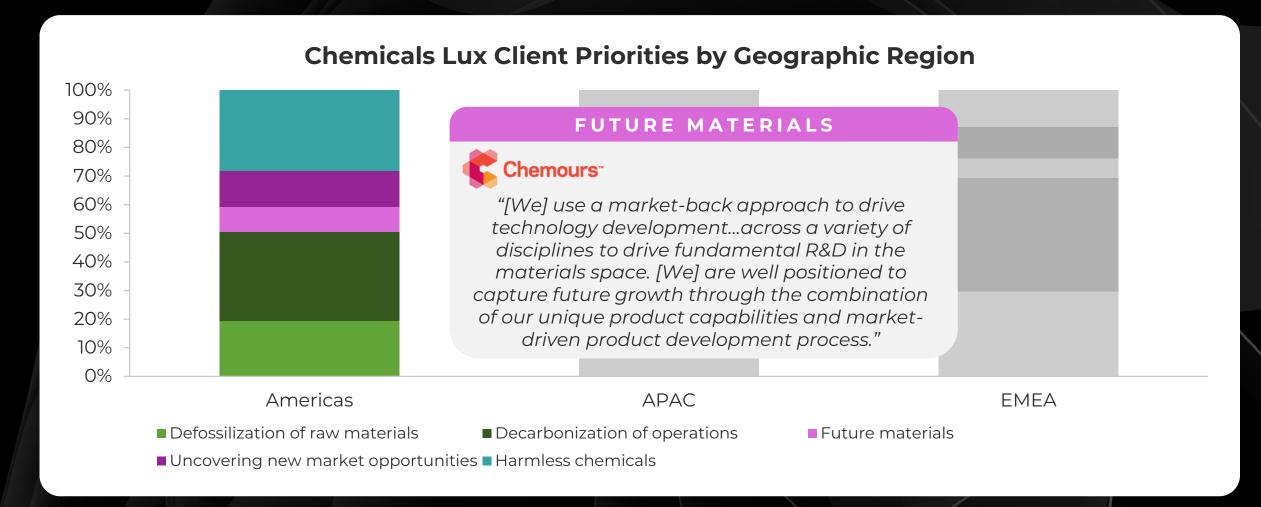


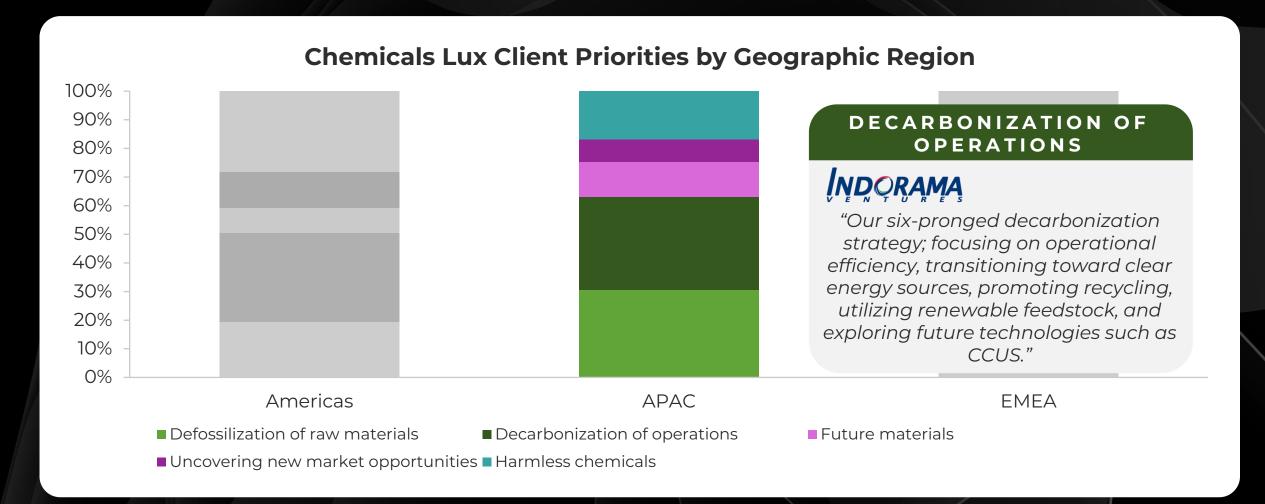














LUX CLIENT PRIORITIES FOR CHEMICALS INNOVATION LEADERS

DEFOSSILIZATION OF RAW MATERIALS

Transforming existing value chains through the integration of new sources of carbon to continuously meet product demand.



Adopting alternative carbon sources and diversifying feedstocks is critical for **long-term resilience** and **mitigating supply chain risk**.

Develop and deploy emerging technologies to further diversify carbon sources and **build more localized, resilient supply chains**.

What innovations in **advanced plastic recycling** are emerging to tackle diverse feedstocks?

What is the current trend in **biobased chemicals**, and how can companies scale these technologies effectively?

DEFOSSILIZATION OF RAW MATERIALS

Transforming existing value chains through the integration of new sources of carbon to continuously meet product demand.



Adopting alternative carbon sources and diversifying feedstocks is critical for **long-term** resilience and mitigating supply chain risk.

Develop and deploy emerging technologies to further diversify carbon sources and **build more localized, resilient supply chains**.

INNOVATION IN ACTION

In 2023, **SK Geo Centric** began construction of its **advanced recycling** cluster in South Korea. This complex targets a wide range of waste plastic feedstocks and will have a capacity of **320,000 tonne/y**.

DECARBONIZATION OF OPERATIONS

Propelling operations toward zero-emissions and zero-waste with innovative technologies and processes.



Develop a robust decarbonization roadmap combining near-term **retrofits** with long-term investments in **transformational** technologies.



How can chemicals companies integrate **emerging decarbonization technologies** into their operations?

What innovations in **carbon capture** and **low-carbon heat** are
most promising in overcoming
economic challenges?

DECARBONIZATION OF OPERATIONS

Propelling operations toward zero-emissions and zero-waste with innovative technologies and processes.



Zero-emissions operations is essential for both **future-proofing** capital-intensive assets and **extending operational life** in the face of regulations and consumers demands.

Develop a robust decarbonization roadmap combining near-term **retrofits** with long-term investments in **transformational** technologies.

INNOVATION IN ACTION

In 2023, **Dow** selected its Seadrift Operations site in Texas to host **X**-**energy**'s 320 MW high-temperature gas-cooled reactor as part of the U.S. DOE's USD 1.2 billion project to demonstrate **nuclear-powered decarbonization**.

FUTURE MATERIALS

Acceleration the discovery, design, development, and deployment of future materials to enable new technologies and applications.

Future materials will unlock new technologies and applications, enabling companies to **stay ahead of fast-evolving industries**.

Build a portfolio of **future platform materials** to capitalize on new technologies and applications as they emerge.



Which innovations in **thermal management materials** driving
change in sectors like EVs and data
centers?

What are the latest trends in **materials informatics** with the recent developments in Al capabilities?

FUTURE MATERIALS

Acceleration the discovery, design, development, and deployment of future materials to enable new technologies and applications.



Future materials will unlock new technologies and applications, enabling companies to **stay ahead of fast-evolving industries**.

Build a portfolio of **future platform materials** to capitalize on new technologies and applications as they emerge.

INNOVATION IN ACTION

In 2023, **BASF** announced the commercial-scale production of MOFs to supply **Svante** at a scale of several hundred metric tons/year to address technical limitations of **CO₂ capture** efficiency of incumbent technologies.

UNCOVERING NEW MARKET OPPORTUNITIES

Discovering and capitalizing on the unmet materials needs of technologies and solutions on the rise.



Stay **agile and proactive** in supporting the innovation strategies of your core customers as they embrace new technological advancements.

Develop **dynamic product strategies** that can pivot and scale in response to evolving customer needs and new market trends.

What are the materials needs emerging from **novel battery chemistries** poised to replace Liion?

How can chemicals companies capitalize on demand for sustainable consumer packaging materials?

UNCOVERING NEW MARKET OPPORTUNITIES

Discovering and capitalizing on the unmet materials needs of technologies and solutions on the rise.



Stay **agile and proactive** in supporting the innovation strategies of your core customers as they embrace new technological advancements.

Develop **dynamic product strategies** that can pivot and scale in response to evolving customer needs and new market trends.

INNOVATION IN ACTION

In 2023, **Umicore** opened a large-scale prototyping facility for **solid-state battery** materials to secure a leading role in next-generation battery technology and capitalize on the potential evolution of Li-ion batteries.

HARMLESS CHEMICALS

Designing products minimizing health and environmental impacts while aligning to human-centric needs.



Gain a deeper understanding of **consumer insights** to capitalize to emerging consumer sentiments.



Which innovations in **industrial**wastewater management can
reduce harmful effluents from
chemical processes?

What are the latest advances and target markets being explored in **green chemistry**?

HARMLESS CHEMICALS

Designing products minimizing health and environmental impacts while aligning to human-centric needs.



Harmless chemicals are critical for maintaining consumer trust, avoiding financial penalties, and responding evolving regulations.

Gain a deeper understanding of **consumer insights** to capitalize to emerging consumer sentiments.

INNOVATION IN ACTION

In 2024, **3M** agreed to a USD 10.3 billion settlement for U.S. public water suppliers to address its past PFAS production. 3M can potentially leverage its expertise in **filtration technologies**, turning a legal setback into a new business opportunity.

CAPITALIZING ON THE NEXT ERA OF CHEMICALS INNOVATION

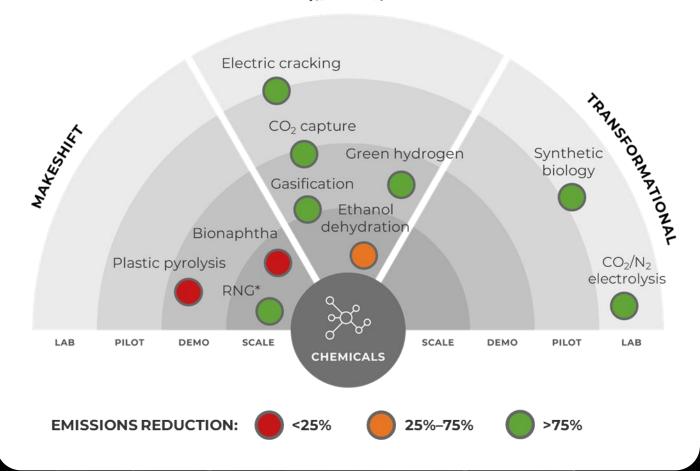
TECHNOLOGY PORTFOLIO

Build a robust technology and product portfolio.

Collaborate — internally and externally — to accelerate innovation and quickly adapt to shifting market demands and regulatory changes.

The Lux Decarbonization Radar: Chemicals





INNOVATOR ACTIVITY

Benchmark to identify innovation gaps and opportunities.

Uncover hidden opportunities and assess your innovation priorities and technology strategies with industry peers.



CONSUMER INSIGHTS

Enhance visibility into consumer insights.

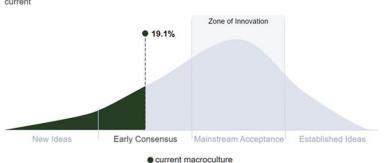
Stay ahead of trends by integrating data-driven insights into your R&D pipeline to develop product strategies that resonate with customer needs.

Finding the Sweet Spot of Packaging Innovation

0

Understand the maturity of consumer sentiments to discern from niche ideas and mainstream beliefs

Maturity Curve 19.1%



2

Identify opportunities for innovation on the foundation of consumer sentiments moving to mainstream acceptance





THANK YOU



READ

http://www.luxresearchinc.com/blog/



LISTEN

Innovation Matters Podcast - Spotify



VISIT

www.luxresearchinc.com



EMAIL

questions@luxresearchinc.com



FOLLOW

@LuxResearch



CONNECT

LuxResearch

