TODAY'S WEBINAR WILL BEGIN SHORTLY

Product Innovation: Balancing Sustainability, Risk, and Returns



Samhitha UdupaVP Product Operations



Shriram Ramanathan, Ph.D. VP & Group Director

QUESTIONS?

Use the questions box on your screen

TECHNICAL ISSUES?

Click on the "Help" widget on your screen



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Product Innovation: Balancing Sustainability, Risk, and Returns



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Agenda

- 1 Front-end innovation struggles with sustainability
- 2 Sustainability assessment should anchor to a benchmark and consider the entire value chain
- The Lux Sustainability Fingerprint highlights sustainability gaps and innovation opportunities



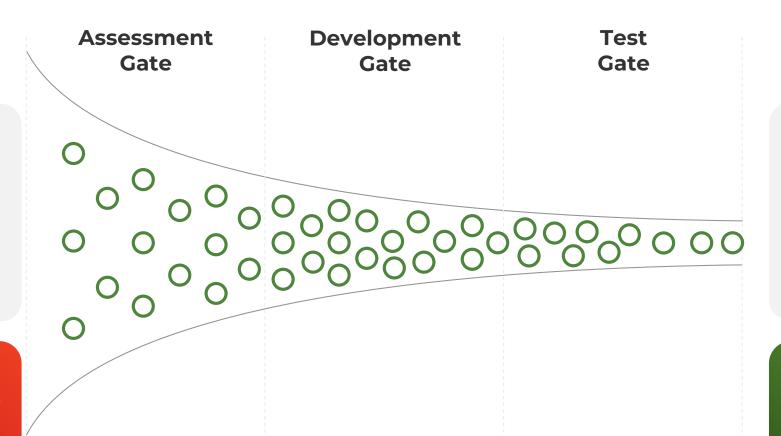
Innovation processes struggle to adapt to a new focus on sustainability

Front-End Innovations

BUSINESS SUCCESS METRICS

(market size & CAGR, barriers)

Unmet need for SUSTAINABILITY TOOLS



Mature Innovations

BUSINESS SUCCESS METRICS

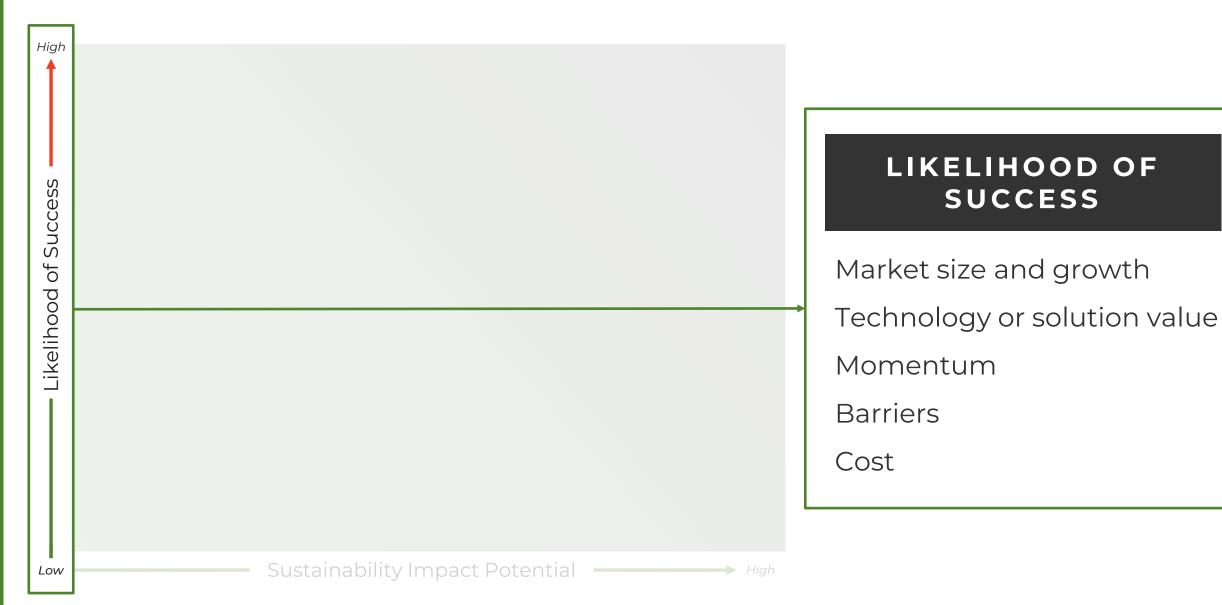
(NPV, IRR)

Sustainability tools:
LIFE CYCLE
ANALYSES

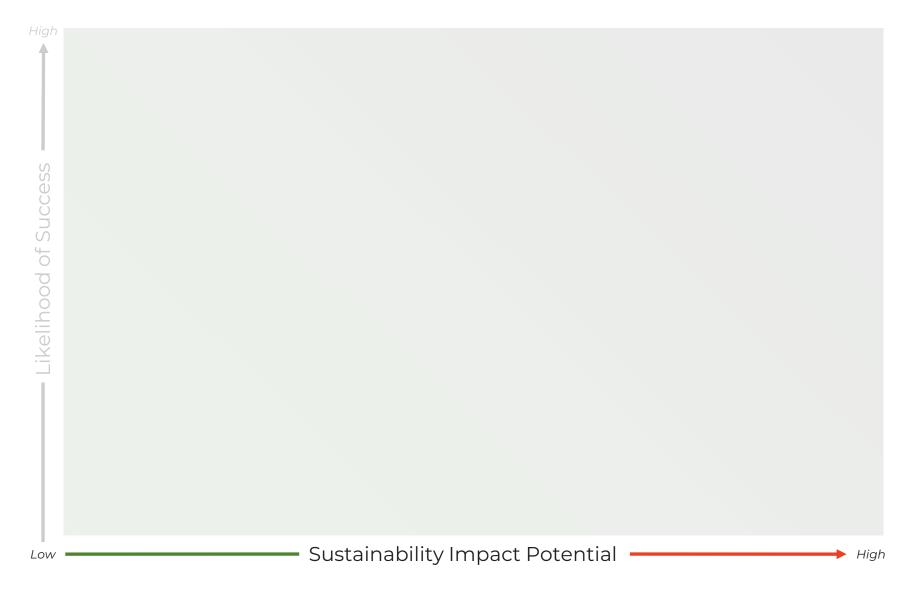
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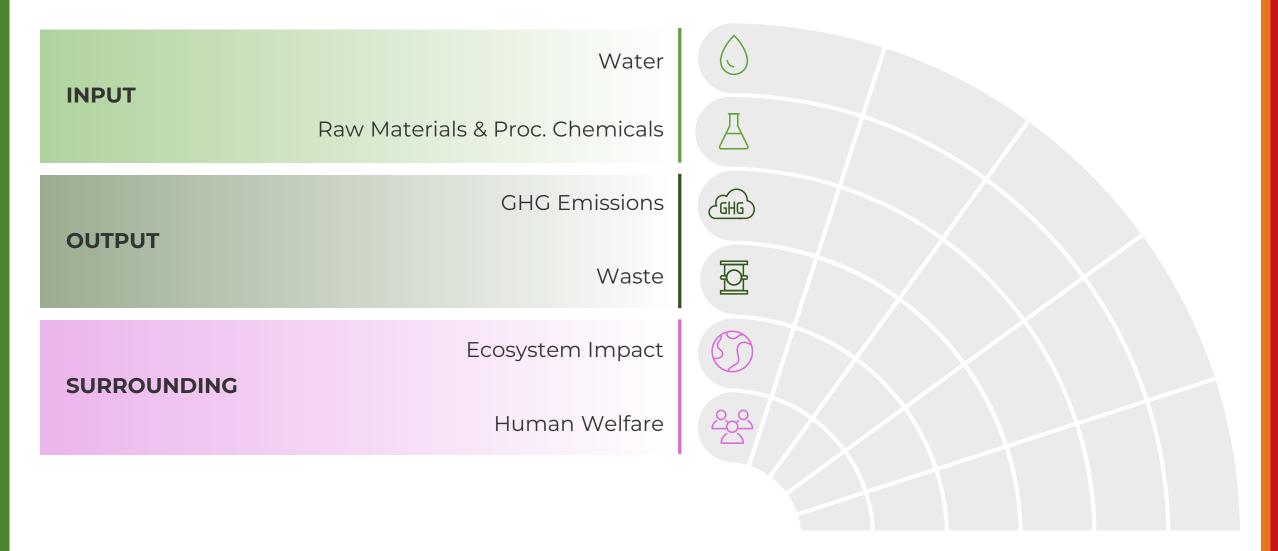
Likelihood-of success axis captures "typical" business potential metrics



Sustainability impact potential and risk should be independently evaluated for front-end innovations



Sustainability impact potential comprises six metrics

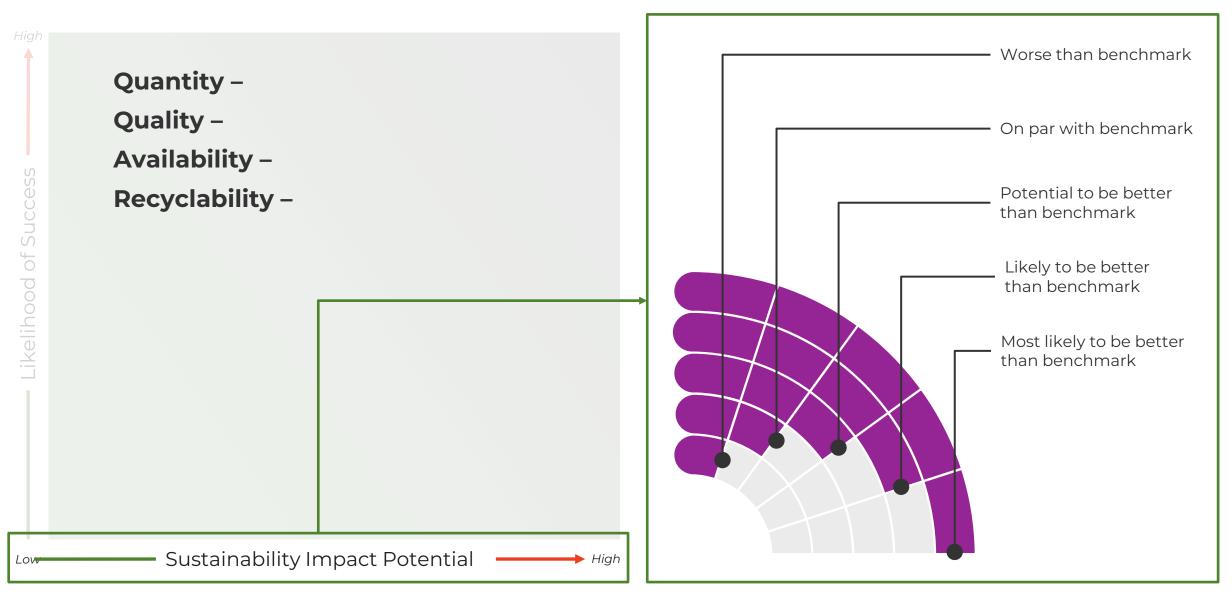


The six metrics should be evaluated across the entire value chain



Building a sustainability fingerprint relies on selection of an appropriate **BENCHMARK** against which to measure sustainability progress

Sustainability impact and risk should be independently evaluated across the entire value chain



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The Lux Sustainable Innovation Framework visualizes business success factors and sustainability risks for front-end innovations



BENCHMARK: PET

LIKELIHOOD OF SUCCESS



Paper bottles consume a lot more water than PET on a per bottle basis.

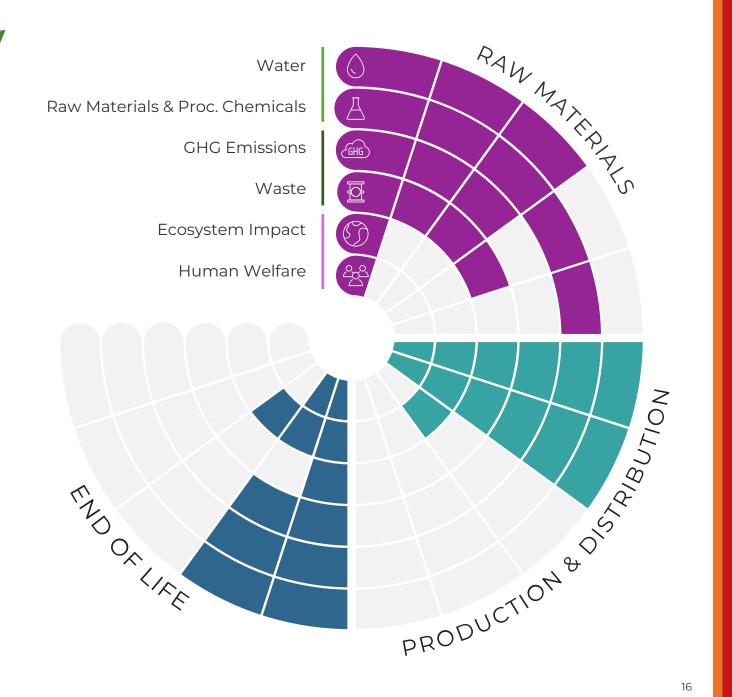


BENCHMARK: PET

LIKELIHOOD OF SUCCESS

The Lux Sustainability Fingerprint shows that paper bottles are not much more sustainable than PET.

End of life presents the greatest challenge.



BENCHMARK: PET

LIKELIHOOD OF SUCCESS



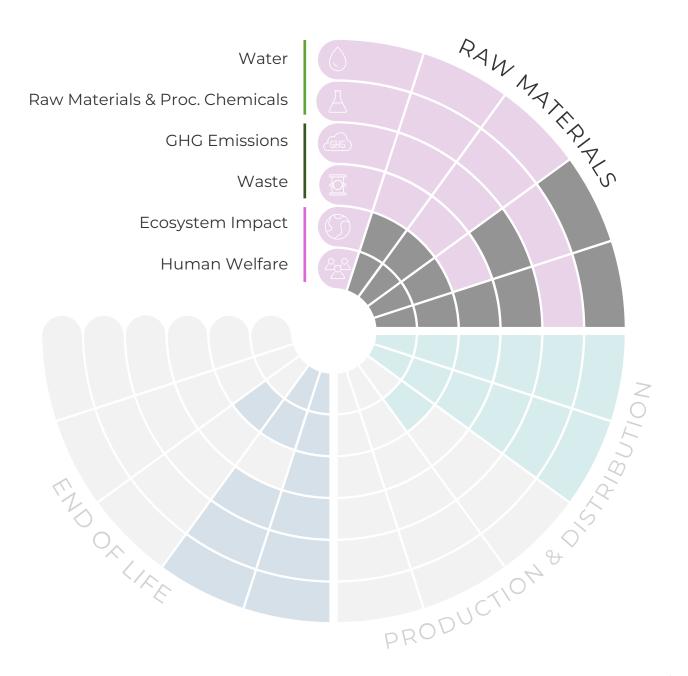
The Lux Sustainability Fingerprint highlights the biggest sustainability gaps where companies should innovate.



BENCHMARK: PET

LIKELIHOOD OF SUCCESS



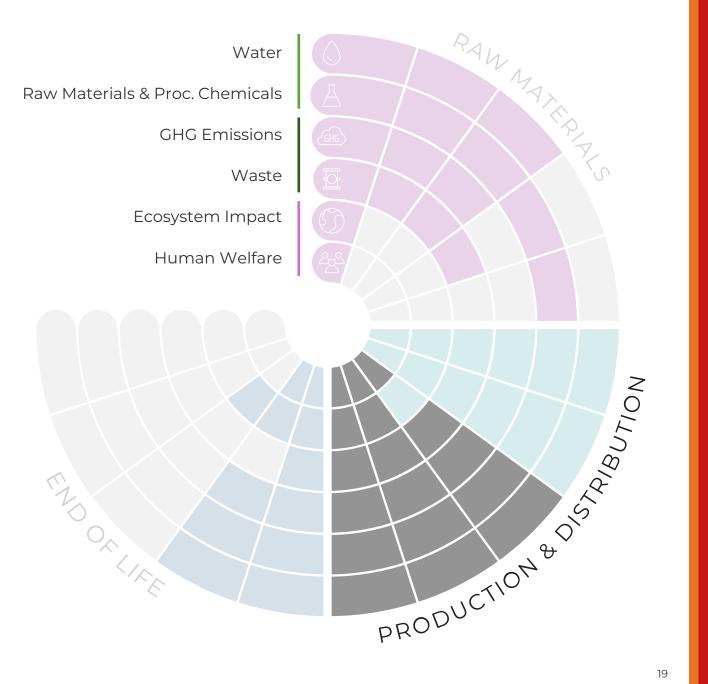


BENCHMARK: PET

LIKELIHOOD OF SUCCESS







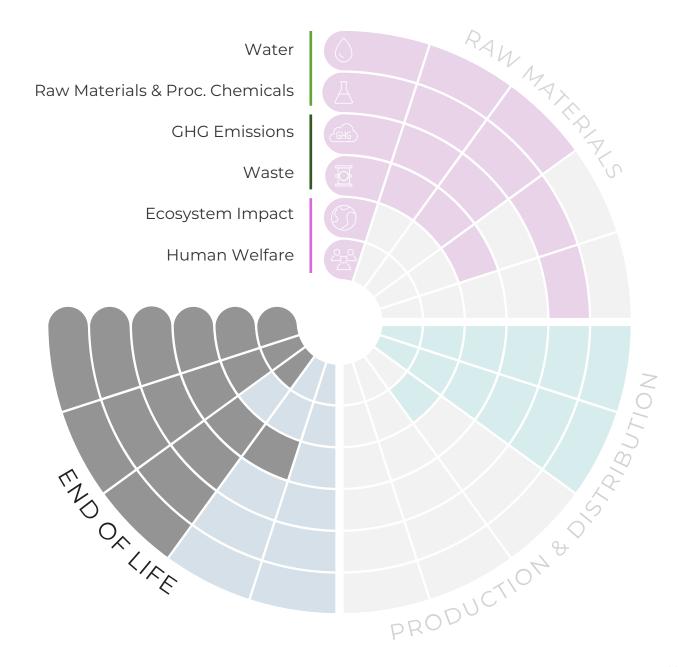
BENCHMARK: PET

LIKELIHOOD OF SUCCESS









The Lux Sustainable Innovation Framework is versatile and can be applied to innovations across most industries



Key takeaways

Sustainability is now an important strategic priority; innovation leaders need an independent sustainability framework for early stages of the funnel

The Sustainability
Fingerprint assesses
the entire value
chain; important to
tailor the fingerprint
to your industry and
company needs

The Sustainability
Fingerprint
highlights the
biggest
sustainability gaps,
where companies
should innovate

Thank you

A link of the Ideathon recording will be emailed within 24–48 hours.

UPCOMING CLIENT-ONLY WEBINARS

DECEMBER 20

The Top Technologies
Enabling the Net-Zero
Grid of the Future

JANUARY 24

Market Opportunities in Emerging Consumer Health and Wellness Ecosystems FEBRUARY 21

Sustainability Driving New Business Models in Manufacturing



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